

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2009
South Valley Herd Size 1 to 1000

Page 1 of 3
 Production Cost Unit: (916) 341-5988
 All Costs: Per Cow Per Month unless otherwise stated

Dairy ID Number	Averages		1	2	3	4	5	6	7
	SV Average	Herd Size 1to 1000							
Feed Costs									
a. Dry Roughage	\$32.87	\$34.25	\$32.89	\$30.01	\$28.37	\$45.17	\$44.70	\$42.08	\$22.22
b. Wet Feed & Wet Roughage	\$25.55	\$24.47	\$23.33	\$31.83	\$18.56	\$0.00	\$10.76	\$31.10	\$15.35
c. Concentrates	\$73.83	\$61.46	\$95.46	\$55.30	\$80.40	\$61.33	\$71.95	\$3.50	\$67.44
d. Minerals & Supplements	\$6.90	\$7.45	\$5.52	\$1.66	\$0.57	\$2.14	\$9.75	\$0.25	\$14.18
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$139.16	\$127.62	\$157.20	\$118.79	\$127.90	\$108.63	\$137.16	\$76.94	\$119.18
Total Feed Costs (\$/cwt)	\$7.98	\$8.23	\$8.03	\$7.82	\$7.84	\$7.93	\$8.52	\$12.30	\$9.25
Total Hired Labor	\$26.64	\$24.47	\$38.15	\$12.15	\$28.94	\$29.87	\$31.49	\$17.01	\$26.73
Total Hired Labor Costs (\$/cwt)	\$1.53	\$1.58	\$1.95	\$0.80	\$1.77	\$2.18	\$1.96	\$2.72	\$2.07
Herd Replacement	\$26.66	\$25.91	\$25.93	\$27.66	\$22.18	\$21.18	\$23.56	\$20.16	\$19.02
Less: Calf. Income (\$/Cow/Month)	\$8.25	\$6.97	\$5.47	\$7.00	\$6.20	\$4.64	\$6.51	\$8.69	\$5.68
Total Herd Replacement	\$18.41	\$18.94	\$20.46	\$20.66	\$15.98	\$16.54	\$17.05	\$11.47	\$13.34
Total Replacement Costs (\$/cwt)	\$1.06	\$1.22	\$1.04	\$1.36	\$0.98	\$1.21	\$1.06	\$1.83	\$1.04
Total Operating Costs	\$49.51	\$45.88	\$56.06	\$39.49	\$39.16	\$29.90	\$38.25	\$24.99	\$68.11
Total Operating Costs (\$/cwt)	\$2.84	\$2.96	\$2.86	\$2.60	\$2.40	\$2.18	\$2.37	\$4.00	\$5.29
Total Milk Marketing Costs	\$8.90	\$8.19	\$10.23	\$7.85	\$8.50	\$7.31	\$8.11	\$3.41	\$6.52
Total Milk Marketing Costs (\$/cwt.)	\$0.51	\$0.53	\$0.52	\$0.52	\$0.52	\$0.53	\$0.50	\$0.54	\$0.51
Total Cost (\$/Cow/Month)	\$242.62	\$225.11	\$282.10	\$198.95	\$220.47	\$192.26	\$232.07	\$133.81	\$233.87
Total Cost (\$/cwt)	\$13.91	\$14.51	\$14.40	\$13.10	\$13.51	\$14.03	\$14.41	\$21.40	\$18.15
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	17.45	15.52	19.59	15.19	16.32	13.70	16.11	6.25	12.89
b. Lbs Milk Sold/milk cow/day	66.68	59.70	73.00	57.53	61.11	50.47	58.97	27.29	49.13
c. Gross Milk Receipts (\$/cwt)	\$14.11	\$14.09	\$13.53	\$14.22	\$13.90	\$15.04	\$14.22	\$15.24	\$15.92
d. Mailbox Price (\$/cwt)	\$13.80	\$13.78	\$12.97	\$14.13	\$13.50	\$15.73	\$14.31	\$15.15	\$17.05
f. Fat Test %	3.76%	3.76%	3.59%	3.79%	3.56%	4.11%	3.83%	4.09%	4.99%
g. SNF Test %	8.91%	8.92%	8.94%	8.97%	8.84%	9.37%	9.02%	8.47%	9.42%
Related Data									
a. Percent Dry Cows	15%	15%	13%	14%	13%	11%	11%	25%	14%
b. Yearly Cull Rate	38%	39%	56%	44%	27%	29%	31%	25%	37%
c. Avg. Value (/Drop Bull Calf)	\$22.38	\$20.51	\$17.47	\$26.35	\$25.00	\$2.22	\$25.94	\$29.14	\$0.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$150.39	\$139.66	\$167.31	\$136.64	\$135.00	\$133.00	\$135.00	\$135.73	\$150.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$220.17	\$211.71	\$235.21	\$214.22	\$202.10	\$199.37	\$236.49	\$94.64	\$237.68
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.78	24.16	31.46	20.14	29.98	23.25	24.85	1.22	25.63
g. Milkers (\$/hr with benefits & taxes)	\$12.94	\$11.81	\$12.30	\$11.60	\$11.85	\$11.92	\$11.32	\$13.28	\$10.81
h. Total Labor (\$/hr)	\$13.98	\$12.28	\$13.21	\$11.60	\$11.98	\$12.67	\$11.16	\$13.80	\$12.14
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.97	\$4.59	\$5.56	\$4.12	\$4.57	\$3.75	\$4.75	\$2.82	\$4.29
j. Milk Cow Feed Costs (\$/cwt)	\$7.45	\$7.68	\$7.62	\$7.17	\$7.47	\$7.42	\$8.06	\$10.33	\$8.74

Visit www.cdffa.ca.gov/dairy then click on Cost of Production to see full list of feedbacks and other reports.

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2009
South Valley Herd Size 1 to 1000

Page 2 of 3
 Production Cost Unit: (916) 341-5988
 All Costs: Per Cow Per Month unless otherwise stated

Dairy ID Number	8	9	10	11	12	13	14	15	16
Feed Costs									
a. Dry Roughage	\$22.70	\$31.52	\$36.56	\$28.89	\$50.70	\$19.80	\$30.00	\$30.00	\$37.28
b. Wet Feed & Wet Roughage	\$29.55	\$25.43	\$26.42	\$15.88	\$18.64	\$44.24	\$20.44	\$22.34	\$23.37
c. Concentrates	\$49.93	\$109.98	\$44.84	\$95.00	\$12.72	\$69.07	\$70.37	\$51.68	\$46.01
d. Minerals & Supplements	\$0.80	\$0.85	\$6.68	\$4.40	\$1.21	\$43.29	\$0.33	\$4.36	\$14.58
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$102.98	\$167.77	\$114.50	\$144.18	\$83.27	\$176.40	\$121.14	\$108.38	\$121.24
Total Feed Costs (\$/cwt)	\$7.35	\$7.83	\$7.98	\$7.84	\$10.30	\$8.26	\$7.32	\$8.11	\$8.27
Total Hired Labor	\$12.41	\$23.87	\$25.84	\$28.76	\$21.59	\$33.44	\$27.58	\$8.58	\$21.63
Total Hired Labor Costs (\$/cwt)	\$0.89	\$1.11	\$1.80	\$1.56	\$2.67	\$1.57	\$1.67	\$0.64	\$1.48
Herd Replacement	\$14.30	\$28.92	\$20.54	\$20.56	\$46.97	\$19.42	\$30.94	\$17.77	\$34.80
Less: Calf. Income (\$/Cow/Month)	\$8.36	\$6.14	\$6.87	\$5.87	\$7.58	\$6.79	\$7.76	\$6.22	\$6.65
Total Herd Replacement	\$5.93	\$22.78	\$13.67	\$14.70	\$39.39	\$12.63	\$23.19	\$11.56	\$28.16
Total Replacement Costs (\$/cwt)	\$0.42	\$1.06	\$0.95	\$0.80	\$4.87	\$0.59	\$1.40	\$0.86	\$1.92
Total Operating Costs	\$42.04	\$42.43	\$44.03	\$45.79	\$39.77	\$66.25	\$39.54	\$40.46	\$43.93
Total Operating Costs (\$/cwt)	\$3.00	\$1.98	\$3.07	\$2.49	\$4.92	\$3.10	\$2.39	\$3.03	\$3.00
Total Milk Marketing Costs	\$10.71	\$10.99	\$7.73	\$9.57	\$4.21	\$10.75	\$8.42	\$7.20	\$7.34
Total Milk Marketing Costs (\$/cwt.)	\$0.76	\$0.51	\$0.54	\$0.52	\$0.52	\$0.50	\$0.51	\$0.54	\$0.50
Total Cost (\$/Cow/Month)	\$174.08	\$267.85	\$205.77	\$243.00	\$188.23	\$299.47	\$219.86	\$176.19	\$222.30
Total Cost (\$/cwt)	\$12.42	\$12.50	\$14.35	\$13.21	\$23.27	\$14.03	\$13.29	\$13.18	\$15.16
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	14.02	21.42	14.34	18.39	8.09	21.35	16.54	13.37	14.66
b. Lbs Milk Sold/milk cow/day	54.50	80.21	55.29	67.72	29.57	82.77	63.79	58.11	56.25
c. Gross Milk Receipts (\$/cwt)	\$13.32	\$13.74	\$14.12	\$14.36	\$14.19	\$13.34	\$14.41	\$14.19	\$14.32
d. Mailbox Price (\$/cwt)	\$12.62	\$13.29	\$13.64	\$13.87	\$13.72	\$12.74	\$13.98	\$14.05	\$13.91
f. Fat Test %	3.47%	3.64%	3.70%	3.73%	3.91%	3.44%	3.88%	3.90%	3.55%
g. SNF Test %	8.89%	8.93%	8.89%	8.93%	8.58%	8.69%	9.03%	9.07%	8.78%
Related Data									
a. Percent Dry Cows	16%	13%	15%	11%	11%	16%	15%	25%	15%
b. Yearly Cull Rate	17%	38%	29%	29%	81%	23%	42%	25%	69%
c. Avg. Value (/Drop Bull Calf)	\$16.00	\$25.00	\$25.00	\$25.00	\$20.00	\$16.00	\$16.00	\$16.21	\$26.69
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$135.00	\$152.00	\$150.00	\$147.00	\$130.00	\$135.00	\$120.00	\$130.00	\$135.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$181.49	\$235.60	\$191.81	\$215.25	\$242.36	\$290.80	\$210.01	\$215.78	\$184.98
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	21.59	34.76	20.12	33.57	4.13	29.20	25.66	22.61	24.59
g. Milkers (\$/hr with benefits & taxes)	\$11.45	\$10.54	\$12.59	\$12.28	\$12.49	\$11.64	\$12.65	\$12.65	\$10.97
h. Total Labor (\$/hr)	\$11.07	\$10.53	\$13.14	\$12.62	\$12.60	\$13.79	\$12.94	\$12.65	\$11.22
i. Milk Cow Feed Costs (\$/Cow/Day)	\$3.73	\$5.97	\$4.05	\$5.06	\$2.90	\$6.34	\$4.53	\$4.22	\$4.22
j. Milk Cow Feed Costs (\$/cwt)	\$6.84	\$7.44	\$7.33	\$7.48	\$9.80	\$7.66	\$7.11	\$7.26	\$7.50

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2009
South Valley Herd Size 1 to 1000

Page 3 of 3
 Production Cost Unit: (916) 341-5988
 All Costs: Per Cow Per Month unless otherwise stated

Dairy ID Number	17	18
Feed Costs		
a. Dry Roughage	\$35.01	\$46.75
b. Wet Feed & Wet Roughage	\$39.65	\$25.87
c. Concentrates	\$73.36	\$66.25
d. Minerals & Supplements	\$7.52	\$3.90
e. Pasture	\$0.00	\$0.00
Total Feed Costs	\$155.53	\$142.77
Total Feed Costs (\$/cwt)	\$8.41	\$8.31
Total Hired Labor	\$30.21	\$27.45
Total Hired Labor Costs (\$/cwt)	\$1.63	\$1.60
Herd Replacement	\$30.70	\$30.88
Less: Calf. Income (\$/Cow/Month)	\$9.96	\$6.40
Total Herd Replacement	\$20.74	\$24.48
Total Replacement Costs (\$/cwt)	\$1.12	\$1.43
Total Operating Costs	\$66.89	\$43.64
Total Operating Costs (\$/cwt)	\$3.62	\$2.54
Total Milk Marketing Costs	\$9.37	\$8.77
Total Milk Marketing Costs (\$/cwt.)	\$0.51	\$0.51
Total Cost (\$/Cow/Month)	\$282.74	\$247.11
Total Cost (\$/cwt)	\$15.29	\$14.39
Milk Production Data		
a. Milk Sold/Total Cow/Month/ (cwt)	18.49	17.17
b. Lbs Milk Sold/milk cow/day	71.61	64.69
c. Gross Milk Receipts (\$/cwt)	\$13.77	\$13.87
d. Mailbox Price (\$/cwt)	\$13.36	\$13.43
f. Fat Test %	3.64%	3.82%
g. SNF Test %	8.87%	8.91%
Related Data		
a. Percent Dry Cows	16%	13%
b. Yearly Cull Rate	49%	43%
c. Avg. Value (/Drop Bull Calf)	\$24.00	\$25.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$163.51	\$145.88
e. Grain, Mnrls & Splmnts (\$/ton)	\$203.99	\$228.72
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	30.05	22.55
g. Milkers (\$/hr with benefits & taxes)	\$12.72	\$10.88
h. Total Labor (\$/hr)	\$12.41	\$11.69
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.63	\$5.05
j. Milk Cow Feed Costs (\$/cwt)	\$7.87	\$7.81

Visit www.cdfa.ca.gov/dairy then click on Cost of Production to see full list of feedbacks and other reports.

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2009
South Valley Herd Size 1001-1400

Page 1 of 1
 Production Cost Unit: (916) 341-5988
 All Costs: Per Cow Per Month unless otherwise stated

Dairy ID Number	Averages		19	20	21	22	23	24	25	26
Feed Costs	SV Average	Herd Size 1001to 1400								
a. Dry Roughage	\$32.87	\$31.79	\$28.22	\$30.78	\$28.08	\$36.03	\$24.96	\$26.29	\$41.97	\$36.41
b. Wet Feed & Wet Roughage	\$25.55	\$24.15	\$35.02	\$26.98	\$20.77	\$26.83	\$24.56	\$23.63	\$21.07	\$17.02
c. Concentrates	\$73.83	\$65.93	\$82.01	\$73.65	\$68.00	\$70.72	\$58.69	\$68.00	\$49.43	\$61.86
d. Minerals & Supplements	\$6.90	\$4.74	\$6.17	\$0.30	\$4.81	\$2.86	\$0.25	\$6.87	\$8.04	\$7.51
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$139.16	\$126.61	\$151.43	\$131.71	\$121.66	\$136.43	\$108.47	\$124.80	\$120.51	\$122.80
Total Feed Costs (\$/cwt)	\$7.98	\$8.16	\$7.97	\$7.74	\$9.21	\$7.54	\$8.28	\$8.24	\$7.22	\$9.63
Total Hired Labor	\$26.64	\$26.94	\$38.10	\$23.50	\$23.93	\$29.79	\$24.80	\$27.99	\$31.25	\$17.70
Total Hired Labor Costs (\$/cwt)	\$1.53	\$1.74	\$2.00	\$1.38	\$1.81	\$1.65	\$1.89	\$1.85	\$1.87	\$1.39
Herd Replacement	\$26.66	\$26.12	\$26.37	\$30.02	\$28.61	\$34.72	\$23.59	\$27.79	\$24.94	\$15.14
Less: Calf. Income (\$/Cow/Month)	\$8.25	\$7.02	\$9.29	\$10.02	\$5.27	\$9.64	\$5.91	\$6.33	\$6.76	\$4.00
Total Herd Replacement	\$18.41	\$19.09	\$17.08	\$20.01	\$23.33	\$25.08	\$17.68	\$21.45	\$18.18	\$11.13
Total Replacement Costs (\$/cwt)	\$1.06	\$1.23	\$0.90	\$1.18	\$1.77	\$1.39	\$1.35	\$1.42	\$1.09	\$0.87
Total Operating Costs	\$49.51	\$44.60	\$39.32	\$48.28	\$42.81	\$55.90	\$38.45	\$42.62	\$47.56	\$42.15
Total Operating Costs (\$/cwt)	\$2.84	\$2.87	\$2.07	\$2.84	\$3.24	\$3.09	\$2.93	\$2.82	\$2.85	\$3.31
Total Milk Marketing Costs	\$8.90	\$7.83	\$9.38	\$8.45	\$6.53	\$8.93	\$6.81	\$7.51	\$8.52	\$6.80
Total Milk Marketing Costs (\$/cwt.)	\$0.51	\$0.50	\$0.49	\$0.50	\$0.49	\$0.49	\$0.52	\$0.50	\$0.51	\$0.53
Total Cost (\$/Cow/Month)	\$242.62	\$225.07	\$255.31	\$231.94	\$218.26	\$256.13	\$196.21	\$224.38	\$226.03	\$200.59
Total Cost (\$/cwt)	\$13.91	\$14.50	\$13.44	\$13.64	\$16.53	\$14.16	\$14.98	\$14.82	\$13.54	\$15.73
Milk Production Data										
a. Milk Sold/Total Cow/Month/ (cwt)	17.45	15.52	19.00	17.01	13.20	18.08	13.10	15.14	16.70	12.75
b. Lbs Milk Sold/milk cow/day	66.68	58.36	71.62	64.45	47.48	67.98	48.96	58.27	62.15	49.09
c. Gross Milk Receipts (\$/cwt)	\$14.11	\$14.66	\$14.01	\$13.59	\$15.91	\$14.02	\$15.90	\$14.84	\$13.68	\$16.15
d. Mailbox Price (\$/cwt)	\$13.80	\$14.65	\$13.71	\$13.13	\$16.83	\$13.60	\$16.48	\$15.17	\$13.14	\$16.40
f. Fat Test %	3.76%	4.18%	3.68%	3.57%	4.91%	3.69%	5.00%	4.38%	3.66%	5.02%
g. SNF Test %	8.91%	9.13%	8.96%	8.84%	9.49%	8.85%	9.41%	9.21%	8.92%	9.57%
Related Data										
a. Percent Dry Cows	15%	13%	13%	14%	9%	13%	13%	15%	12%	15%
b. Yearly Cull Rate	38%	37%	37%	40%	41%	47%	37%	41%	34%	21%
c. Avg. Value (/Drop Bull Calf)	\$22.38	\$11.67	\$26.52	\$25.00	\$0.00	\$20.00	\$0.00	\$7.72	\$16.00	\$0.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$150.39	\$158.50	\$157.20	\$145.00	\$166.83	\$161.34	\$145.00	\$140.00	\$171.83	\$175.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$220.17	\$217.40	\$241.23	\$223.93	\$220.02	\$231.62	\$207.72	\$204.10	\$179.65	\$231.33
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.78	24.52	26.71	24.51	23.27	23.37	20.78	27.45	23.12	22.66
g. Milkers (\$/hr with benefits & taxes)	\$12.94	\$12.67	\$13.80	\$11.50	\$13.66	\$12.53	\$11.13	\$12.06	\$18.23	\$9.99
h. Total Labor (\$/hr)	\$13.98	\$14.83	\$15.00	\$12.78	\$15.23	\$13.71	\$12.23	\$14.61	\$26.70	\$12.03
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.97	\$4.48	\$5.37	\$4.68	\$4.18	\$4.83	\$3.82	\$4.48	\$4.21	\$4.44
j. Milk Cow Feed Costs (\$/cwt)	\$7.45	\$7.67	\$7.50	\$7.26	\$8.80	\$7.11	\$7.81	\$7.69	\$6.77	\$9.04

Visit www.cdfa.ca.gov/dairy then click on Cost of Production to see full list of feedback and other reports.

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2009
South Valley Herd Size 1401-2100

Page 1 of 2
 Production Cost Unit: (916) 341-5988
 All Costs: Per Cow Per Month unless otherwise stated

Dairy ID Number	Averages		27	28	29	30	31	32	33
	SV Average	Herd Size 1401to 2100							
Feed Costs									
a. Dry Roughage	\$32.87	\$34.76	\$37.22	\$41.81	\$33.61	\$45.99	\$32.68	\$37.71	\$30.43
b. Wet Feed & Wet Roughage	\$25.55	\$24.49	\$23.07	\$29.13	\$19.33	\$21.97	\$28.13	\$26.49	\$38.47
c. Concentrates	\$73.83	\$77.65	\$77.62	\$69.01	\$87.89	\$75.24	\$67.74	\$70.33	\$79.71
d. Minerals & Supplements	\$6.90	\$9.23	\$9.95	\$8.57	\$3.97	\$10.97	\$10.85	\$15.73	\$1.43
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$139.16	\$146.13	\$147.85	\$148.51	\$144.79	\$154.16	\$139.40	\$150.26	\$150.05
Total Feed Costs (\$/cwt)	\$7.98	\$8.34	\$8.15	\$9.23	\$7.96	\$8.88	\$7.69	\$7.39	\$8.95
Total Hired Labor	\$26.64	\$25.51	\$20.47	\$18.67	\$22.57	\$19.78	\$39.27	\$17.59	\$20.83
Total Hired Labor Costs (\$/cwt)	\$1.53	\$1.46	\$1.13	\$1.16	\$1.24	\$1.14	\$2.17	\$0.86	\$1.24
Herd Replacement	\$26.66	\$25.46	\$29.11	\$29.94	\$26.26	\$24.83	\$20.93	\$28.39	\$28.75
Less: Calf. Income (\$/Cow/Month)	\$8.25	\$7.93	\$9.29	\$7.37	\$8.49	\$9.77	\$10.00	\$9.69	\$8.02
Total Herd Replacement	\$18.41	\$17.53	\$19.83	\$22.58	\$17.76	\$15.06	\$10.94	\$18.70	\$20.73
Total Replacement Costs (\$/cwt)	\$1.06	\$1.00	\$1.09	\$1.40	\$0.98	\$0.87	\$0.60	\$0.92	\$1.24
Total Operating Costs	\$49.51	\$52.29	\$61.80	\$46.02	\$66.45	\$44.49	\$48.28	\$57.76	\$28.65
Total Operating Costs (\$/cwt)	\$2.84	\$2.98	\$3.40	\$2.86	\$3.65	\$2.56	\$2.66	\$2.84	\$1.71
Total Milk Marketing Costs	\$8.90	\$9.15	\$9.71	\$7.92	\$8.94	\$9.29	\$10.87	\$10.00	\$8.49
Total Milk Marketing Costs (\$/cwt.)	\$0.51	\$0.52	\$0.54	\$0.49	\$0.49	\$0.54	\$0.60	\$0.49	\$0.51
Total Cost (\$/Cow/Month)	\$242.62	\$250.61	\$259.66	\$243.70	\$260.52	\$242.78	\$248.77	\$254.32	\$228.74
Total Cost (\$/cwt)	\$13.91	\$14.30	\$14.31	\$15.15	\$14.33	\$13.99	\$13.73	\$12.50	\$13.64
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	17.45	17.52	18.15	16.09	18.19	17.35	18.12	20.35	16.77
b. Lbs Milk Sold/milk cow/day	66.68	67.15	70.46	60.53	70.02	68.37	73.57	77.88	63.96
c. Gross Milk Receipts (\$/cwt)	\$14.11	\$14.31	\$14.51	\$13.93	\$13.77	\$14.63	\$13.44	\$14.15	\$14.28
d. Mailbox Price (\$/cwt)	\$13.80	\$13.96	\$14.15	\$13.55	\$13.23	\$14.32	\$12.89	\$13.60	\$13.81
f. Fat Test %	3.76%	3.84%	3.75%	3.84%	3.79%	3.74%	3.58%	3.84%	3.70%
g. SNF Test %	8.91%	8.91%	8.84%	8.80%	8.69%	8.84%	8.84%	8.87%	8.87%
Related Data									
a. Percent Dry Cows	15%	15%	16%	13%	15%	17%	20%	15%	15%
b. Yearly Cull Rate	38%	36%	39%	47%	34%	33%	28%	43%	35%
c. Avg. Value (/Drop Bull Calf)	\$22.38	\$20.54	\$25.00	\$20.00	\$25.00	\$25.00	\$25.00	\$20.00	\$22.35
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$150.39	\$164.18	\$165.00	\$235.00	\$149.46	\$175.00	\$150.00	\$160.00	\$140.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$220.17	\$231.47	\$224.04	\$240.39	\$230.43	\$236.86	\$204.67	\$213.12	\$230.97
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.78	28.73	29.71	23.72	29.58	27.96	29.96	30.49	26.17
g. Milkers (\$/hr with benefits & taxes)	\$12.94	\$12.13	\$9.80	\$11.55	\$12.07	\$10.76	\$11.67	\$13.09	\$15.43
h. Total Labor (\$/hr)	\$13.98	\$12.94	\$9.90	\$12.12	\$12.36	\$11.81	\$12.75	\$13.74	\$15.28
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.97	\$5.22	\$5.39	\$5.28	\$5.16	\$5.49	\$4.95	\$5.38	\$5.33
j. Milk Cow Feed Costs (\$/cwt)	\$7.45	\$7.77	\$7.65	\$8.73	\$7.37	\$8.03	\$6.73	\$6.91	\$8.33

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2009
South Valley Herd Size 1401-2100

Page 2 of 2
 Production Cost Unit: (916) 341-5988
 All Costs: Per Cow Per Month unless otherwise stated

Dairy ID Number	34	35	36	37	38	39	40
Feed Costs							
a. Dry Roughage	\$24.73	\$13.01	\$31.84	\$41.14	\$35.24	\$39.83	\$42.41
b. Wet Feed & Wet Roughage	\$15.28	\$27.95	\$27.45	\$21.10	\$22.78	\$21.15	\$23.13
c. Concentrates	\$70.25	\$92.53	\$90.31	\$64.36	\$89.31	\$67.20	\$82.65
d. Minerals & Supplements	\$6.31	\$7.18	\$0.70	\$12.17	\$9.50	\$20.64	\$9.60
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$116.57	\$140.68	\$150.30	\$138.77	\$156.84	\$148.82	\$157.79
Total Feed Costs (\$/cwt)	\$9.29	\$9.85	\$7.84	\$7.45	\$8.55	\$8.30	\$8.25
Total Hired Labor	\$36.54	\$24.59	\$29.39	\$32.51	\$21.72	\$26.34	\$23.39
Total Hired Labor Costs (\$/cwt)	\$2.91	\$1.72	\$1.53	\$1.74	\$1.18	\$1.47	\$1.22
Herd Replacement	\$17.93	\$21.73	\$29.31	\$28.25	\$26.92	\$20.62	\$25.12
Less: Calf. Income (\$/Cow/Month)	\$5.33	\$5.13	\$7.82	\$7.90	\$6.71	\$8.26	\$8.37
Total Herd Replacement	\$12.59	\$16.60	\$21.49	\$20.35	\$20.21	\$12.37	\$16.74
Total Replacement Costs (\$/cwt)	\$1.00	\$1.16	\$1.12	\$1.09	\$1.10	\$0.69	\$0.88
Total Operating Costs	\$46.47	\$57.85	\$57.63	\$49.33	\$37.34	\$59.54	\$67.54
Total Operating Costs (\$/cwt)	\$3.70	\$4.05	\$3.01	\$2.65	\$2.04	\$3.32	\$3.53
Total Milk Marketing Costs	\$6.23	\$7.35	\$9.63	\$9.45	\$11.84	\$8.83	\$9.37
Total Milk Marketing Costs (\$/cwt.)	\$0.50	\$0.51	\$0.50	\$0.51	\$0.65	\$0.49	\$0.49
Total Cost (\$/Cow/Month)	\$218.40	\$247.06	\$268.44	\$250.41	\$247.94	\$255.90	\$274.84
Total Cost (\$/cwt)	\$17.40	\$17.30	\$14.00	\$13.44	\$13.52	\$14.28	\$14.37
Milk Production Data							
a. Milk Sold/Total Cow/Month/ (cwt)	12.55	14.28	19.17	18.63	18.33	17.92	19.13
b. Lbs Milk Sold/milk cow/day	50.28	51.96	71.85	71.34	67.54	68.71	74.26
c. Gross Milk Receipts (\$/cwt)	\$15.62	\$15.43	\$13.61	\$14.54	\$14.96	\$14.17	\$13.77
d. Mailbox Price (\$/cwt)	\$16.45	\$16.12	\$12.99	\$14.04	\$14.35	\$13.62	\$13.39
f. Fat Test %	4.71%	4.70%	3.60%	3.66%	3.70%	3.85%	3.68%
g. SNF Test %	9.48%	9.32%	8.88%	8.80%	8.86%	8.86%	8.92%
Related Data							
a. Percent Dry Cows	19%	10%	13%	15%	11%	15%	16%
b. Yearly Cull Rate	49%	33%	36%	38%	32%	26%	34%
c. Avg. Value (/Drop Bull Calf)	\$0.00	\$0.00	\$20.00	\$20.00	\$20.00	\$32.79	\$25.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$150.00	\$105.00	\$155.00	\$163.32	\$258.00	\$160.00	\$156.61
e. Grain, Mnrls & Splmnts (\$/ton)	\$234.82	\$257.52	\$245.45	\$221.12	\$225.31	\$244.69	\$231.21
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	25.87	27.59	27.09	25.91	31.59	26.77	30.23
g. Milkers (\$/hr with benefits & taxes)	\$13.48	\$11.74	\$12.04	\$12.12	\$11.66	\$12.68	\$12.09
h. Total Labor (\$/hr)	\$14.26	\$12.11	\$13.02	\$14.13	\$12.68	\$13.24	\$13.05
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.33	\$4.93	\$5.33	\$4.97	\$5.45	\$5.28	\$5.71
j. Milk Cow Feed Costs (\$/cwt)	\$8.61	\$9.48	\$7.42	\$6.96	\$8.07	\$7.68	\$7.69

Visit www.cdfa.ca.gov/dairy then click on Cost of Production to see full list of feedback and other reports.

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2009
South Valley Herd Size 2101 Plus

Page 1 of 3
 Production Cost Unit: (916) 341-5988
 All Costs: Per Cow Per Month unless otherwise stated

Dairy ID Number	Averages		41	42	43	44	45	46	47
	SV Average	Herd Size 2101plus							
Feed Costs									
a. Dry Roughage	\$32.87	\$31.95	\$31.39	\$31.55	\$33.47	\$43.40	\$31.91	\$20.92	\$30.37
b. Wet Feed & Wet Roughage	\$25.55	\$26.50	\$30.38	\$28.99	\$18.69	\$23.09	\$23.42	\$27.75	\$30.19
c. Concentrates	\$73.83	\$76.39	\$79.84	\$57.73	\$57.07	\$79.11	\$79.10	\$98.72	\$98.90
d. Minerals & Supplements	\$6.90	\$6.17	\$13.14	\$7.52	\$5.17	\$0.78	\$16.93	\$0.51	\$0.63
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$139.16	\$141.00	\$154.75	\$125.79	\$114.40	\$146.38	\$151.36	\$147.90	\$160.09
Total Feed Costs (\$/cwt)	\$7.98	\$7.75	\$8.26	\$7.01	\$7.77	\$7.95	\$7.44	\$8.21	\$8.29
Total Hired Labor	\$26.64	\$27.56	\$36.21	\$24.72	\$15.67	\$37.22	\$30.25	\$23.83	\$25.65
Total Hired Labor Costs (\$/cwt)	\$1.53	\$1.51	\$1.93	\$1.38	\$1.06	\$2.02	\$1.49	\$1.32	\$1.33
Herd Replacement	\$26.66	\$27.44	\$24.39	\$30.08	\$23.49	\$32.02	\$27.77	\$26.37	\$22.42
Less: Calf. Income (\$/Cow/Month)	\$8.25	\$8.90	\$10.88	\$9.98	\$6.50	\$9.15	\$8.11	\$7.71	\$11.62
Total Herd Replacement	\$18.41	\$18.55	\$13.51	\$20.10	\$16.98	\$22.87	\$19.66	\$18.66	\$10.80
Total Replacement Costs (\$/cwt)	\$1.06	\$1.02	\$0.72	\$1.12	\$1.15	\$1.24	\$0.97	\$1.04	\$0.56
Total Operating Costs	\$49.51	\$50.01	\$62.99	\$40.03	\$35.86	\$70.61	\$79.10	\$52.85	\$45.96
Total Operating Costs (\$/cwt)	\$2.84	\$2.75	\$3.36	\$2.23	\$2.43	\$3.83	\$3.89	\$2.93	\$2.38
Total Milk Marketing Costs	\$8.90	\$9.14	\$9.38	\$9.12	\$7.36	\$9.11	\$10.18	\$9.05	\$9.49
Total Milk Marketing Costs (\$/cwt.)	\$0.51	\$0.50	\$0.50	\$0.51	\$0.50	\$0.49	\$0.50	\$0.50	\$0.49
Total Cost (\$/Cow/Month)	\$242.62	\$246.26	\$276.83	\$219.77	\$190.28	\$286.19	\$290.55	\$252.30	\$252.00
Total Cost (\$/cwt)	\$13.91	\$13.54	\$14.78	\$12.24	\$12.92	\$15.54	\$14.29	\$14.01	\$13.05
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	17.45	18.19	18.73	17.95	14.73	18.42	20.33	18.01	19.32
b. Lbs Milk Sold/milk cow/day	66.68	69.54	72.56	68.64	55.22	69.77	75.64	70.29	72.62
c. Gross Milk Receipts (\$/cwt)	\$14.11	\$13.94	\$14.92	\$13.87	\$13.62	\$14.40	\$13.89	\$13.42	\$13.91
d. Mailbox Price (\$/cwt)	\$13.80	\$13.60	\$14.99	\$13.43	\$13.37	\$14.27	\$13.77	\$12.75	\$13.55
f. Fat Test %	3.76%	3.67%	3.83%	3.67%	3.59%	3.46%	3.65%	3.54%	3.67%
g. SNF Test %	8.91%	8.88%	8.90%	8.75%	8.96%	8.78%	8.95%	8.80%	8.88%
Related Data									
a. Percent Dry Cows	15%	15%	16%	15%	13%	14%	12%	16%	13%
b. Yearly Cull Rate	38%	39%	40%	41%	27%	44%	36%	36%	78%
c. Avg. Value (/Drop Bull Calf)	\$22.38	\$25.22	\$26.02	\$25.00	\$16.00	\$25.00	\$25.00	\$31.68	\$33.99
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$150.39	\$146.42	\$152.50	\$150.00	\$140.00	\$150.00	\$150.00	\$146.55	\$155.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$220.17	\$221.07	\$236.47	\$190.07	\$197.79	\$255.94	\$231.17	\$241.17	\$245.67
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.78	28.78	29.88	25.39	23.15	22.83	30.39	31.30	29.70
g. Milkers (\$/hr with benefits & taxes)	\$12.94	\$13.67	\$17.47	\$11.98	\$9.93	\$21.11	\$10.25	\$11.57	\$12.86
h. Total Labor (\$/hr)	\$13.98	\$14.71	\$18.12	\$12.83	\$11.14	\$20.85	\$12.22	\$12.57	\$13.99
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.97	\$5.04	\$5.62	\$4.51	\$4.10	\$5.20	\$5.35	\$5.33	\$5.67
j. Milk Cow Feed Costs (\$/cwt)	\$7.45	\$7.25	\$7.74	\$6.57	\$7.42	\$7.46	\$7.07	\$7.58	\$7.80

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2009
South Valley Herd Size 2101 Plus

Page 2 of 3
 Production Cost Unit: (916) 341-5988
 All Costs: Per Cow Per Month unless otherwise stated

Dairy ID Number	48	49	50	51	52	53	54	55	56
Feed Costs									
a. Dry Roughage	\$29.61	\$33.44	\$38.98	\$32.07	\$39.92	\$25.47	\$25.36	\$46.34	\$27.48
b. Wet Feed & Wet Roughage	\$27.64	\$25.25	\$29.02	\$31.06	\$17.71	\$43.84	\$30.65	\$27.65	\$24.33
c. Concentrates	\$74.49	\$79.21	\$66.09	\$51.77	\$80.65	\$61.26	\$95.57	\$57.57	\$65.23
d. Minerals & Supplements	\$8.74	\$9.57	\$7.42	\$3.24	\$16.46	\$9.69	\$0.73	\$7.50	\$4.61
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$140.47	\$147.47	\$141.51	\$118.14	\$154.74	\$140.26	\$152.31	\$139.06	\$121.65
Total Feed Costs (\$/cwt)	\$8.02	\$8.18	\$8.08	\$7.13	\$7.73	\$8.01	\$7.57	\$7.22	\$8.15
Total Hired Labor	\$28.35	\$19.56	\$27.08	\$19.70	\$34.74	\$22.69	\$23.14	\$36.07	\$21.22
Total Hired Labor Costs (\$/cwt)	\$1.62	\$1.08	\$1.55	\$1.19	\$1.74	\$1.30	\$1.15	\$1.87	\$1.42
Herd Replacement	\$20.88	\$33.28	\$29.97	\$24.48	\$34.27	\$25.39	\$26.41	\$27.44	\$25.58
Less: Calf. Income (\$/Cow/Month)	\$7.36	\$9.14	\$9.96	\$9.68	\$9.97	\$6.19	\$9.42	\$8.33	\$7.16
Total Herd Replacement	\$13.52	\$24.13	\$20.01	\$14.80	\$24.29	\$19.20	\$16.98	\$19.12	\$18.43
Total Replacement Costs (\$/cwt)	\$0.77	\$1.34	\$1.14	\$0.89	\$1.21	\$1.10	\$0.84	\$0.99	\$1.23
Total Operating Costs	\$59.52	\$49.63	\$44.07	\$37.67	\$71.51	\$64.85	\$46.31	\$47.21	\$36.58
Total Operating Costs (\$/cwt)	\$3.40	\$2.75	\$2.52	\$2.27	\$3.57	\$3.70	\$2.30	\$2.45	\$2.45
Total Milk Marketing Costs	\$9.00	\$9.22	\$8.93	\$8.31	\$9.94	\$9.19	\$9.91	\$9.73	\$7.80
Total Milk Marketing Costs (\$/cwt.)	\$0.51	\$0.51	\$0.51	\$0.50	\$0.50	\$0.52	\$0.49	\$0.50	\$0.52
Total Cost (\$/Cow/Month)	\$250.86	\$250.03	\$241.59	\$198.61	\$295.23	\$256.18	\$248.65	\$251.19	\$205.67
Total Cost (\$/cwt)	\$14.32	\$13.86	\$13.79	\$11.98	\$14.76	\$14.63	\$12.35	\$13.03	\$13.77
Milk Production Data									
a. Milk Sold/Total Cow/Month/ (cwt)	17.52	18.04	17.52	16.57	20.01	17.51	20.13	19.27	14.94
b. Lbs Milk Sold/milk cow/day	66.07	67.86	68.00	63.28	76.36	65.81	77.68	73.71	57.84
c. Gross Milk Receipts (\$/cwt)	\$14.22	\$13.72	\$13.70	\$14.26	\$14.41	\$14.02	\$13.47	\$13.27	\$13.74
d. Mailbox Price (\$/cwt)	\$13.80	\$13.26	\$13.30	\$13.72	\$14.08	\$13.56	\$13.04	\$12.72	\$13.42
f. Fat Test %	3.76%	3.71%	3.76%	3.77%	3.69%	3.61%	3.63%	3.43%	3.80%
g. SNF Test %	8.84%	8.93%	8.87%	8.90%	8.92%	8.85%	8.75%	8.78%	8.85%
Related Data									
a. Percent Dry Cows	14%	13%	16%	15%	15%	13%	15%	15%	16%
b. Yearly Cull Rate	31%	45%	41%	30%	45%	36%	42%	35%	32%
c. Avg. Value (/Drop Bull Calf)	\$25.65	\$25.00	\$27.16	\$25.11	\$25.26	\$20.00	\$31.65	\$20.00	\$20.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$152.32	\$155.00	\$155.00	\$117.94	\$145.13	\$145.00	\$140.00	\$160.00	\$145.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$218.98	\$228.48	\$224.88	\$192.65	\$242.62	\$228.19	\$229.88	\$208.67	\$202.31
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	28.05	28.71	24.49	21.64	29.83	22.87	31.57	23.60	26.07
g. Milkers (\$/hr with benefits & taxes)	\$18.97	\$11.90	\$12.83	\$15.03	\$16.19	\$14.73	\$12.76	\$12.50	\$14.65
h. Total Labor (\$/hr)	\$19.12	\$11.94	\$13.87	\$14.94	\$17.04	\$15.35	\$14.19	\$13.74	\$14.65
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.98	\$5.19	\$5.10	\$4.25	\$5.60	\$5.00	\$5.46	\$4.93	\$4.34
j. Milk Cow Feed Costs (\$/cwt)	\$7.54	\$7.65	\$7.50	\$6.72	\$7.34	\$7.59	\$7.04	\$6.68	\$7.50

CDFA - DAIRY MARKETING BRANCH
FEEDBACK - Quarter 4, 2009
South Valley Herd Size 2101 Plus

Page 3 of 3
 Production Cost Unit: (916) 341-5988
 All Costs: Per Cow Per Month unless otherwise stated

Dairy ID Number	57	58
Feed Costs		
a. Dry Roughage	\$32.15	\$27.90
b. Wet Feed & Wet Roughage	\$26.62	\$19.72
c. Concentrates	\$68.21	\$97.12
d. Minerals & Supplements	\$7.90	\$0.90
e. Pasture	\$0.00	\$0.00
Total Feed Costs	\$134.88	\$145.64
Total Feed Costs (\$/cwt)	\$7.29	\$7.77
Total Hired Labor	\$36.75	\$28.21
Total Hired Labor Costs (\$/cwt)	\$1.99	\$1.50
Herd Replacement	\$25.77	\$29.86
Less: Calf. Income (\$/Cow/Month)	\$8.42	\$9.92
Total Herd Replacement	\$17.35	\$19.94
Total Replacement Costs (\$/cwt)	\$0.94	\$1.06
Total Operating Costs	\$48.66	\$37.63
Total Operating Costs (\$/cwt)	\$2.63	\$2.01
Total Milk Marketing Costs	\$9.25	\$9.24
Total Milk Marketing Costs (\$/cwt.)	\$0.50	\$0.49
Total Cost (\$/Cow/Month)	\$246.88	\$240.66
Total Cost (\$/cwt)	\$13.35	\$12.84
Milk Production Data		
a. Milk Sold/Total Cow/Month/ (cwt)	18.49	18.75
b. Lbs Milk Sold/milk cow/day	72.70	71.62
c. Gross Milk Receipts (\$/cwt)	\$13.41	\$14.45
d. Mailbox Price (\$/cwt)	\$12.92	\$14.37
f. Fat Test %	3.55%	3.80%
g. SNF Test %	8.90%	9.04%
Related Data		
a. Percent Dry Cows	17%	15%
b. Yearly Cull Rate	35%	41%
c. Avg. Value (/Drop Bull Calf)	\$25.00	\$25.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$150.00	\$141.33
e. Grain, Mnrls & Splmnts (\$/ton)	\$196.47	\$208.69
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	29.63	35.88
g. Milkers (\$/hr with benefits & taxes)	\$10.98	\$14.89
h. Total Labor (\$/hr)	\$11.73	\$17.76
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.85	\$5.19
j. Milk Cow Feed Costs (\$/cwt)	\$6.67	\$7.25

Visit www.cdfa.ca.gov/dairy then click on Cost of Production to see full list of feedbacks and other reports.